

Manistee County Board of Commissioners

Manistee County Courthouse • 415 Third Street • Manistee, Michigan 49660

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VICE-CHAIRPERSON
Edward Haik

Ken Hilliard
Ervin Kowalski
Jim Krolczyk
Glenn Lottie
Carl Rutske

CLERK

Marilyn Kliber
(231) 723-3331

CONTROLLER/ADMINISTRATOR

Thomas Kaminski
(231) 398-3500

DRAFT

GREEN TEAM/RECYCLING COMMITTEE

Friday, November 13, 2009
10:00 A.M.

Manistee County Courthouse & Government Center
Board of Commissioners Meeting Room

REPORT

Members Present: Allan O'Shea; Glenn Lottie; and Carl Rutske

Members Absent: None

Others Present: Thomas D. Kaminski, County Controller/Administrator; Mary Pitcher, AES Recycling Coordinator; Sue Wagner, Planning Director; Kathy Scarlata, Community Member; Bruce Schimke, Maintenance Supervisor; Barry Lind, Airport Manager; Kendra Thompson, Architect; Mark Bevelhymmer, American Waste; Todd Harland, Allied Waste Services; and Rachel Nelson, Administrative Secretary

The meeting was called to order at 10:05 A.M.

ITEMS REQUIRING BOARD ACTION

None.

ITEMS NOT REQUIRING BOARD ACTION

Mr. Schimke presented a proposal from J. Norman Company LLC (APPENDIX A) to perform a water conservation audit and feasibility study for the Courthouse & Government Center, Health Department and Sheriff's Department/Jail. The total cost would be \$275. After discussion,

There was a motion by Mr. Lottie, supported by Mr. Rutske to hire J. Norman Company LLC to perform a water conservation audit and feasibility study for the Courthouse & Government Center, Health Department and Sheriff's Department/Jail for a total cost of \$275. Motion carried by unanimous vote.

Ms. Pitcher informed the Committee that an RFP and amendment (APPENDIX B) had been published for PA 69 recycling services. The townships currently signed up to participate for the

coming year are Arcadia, Brown, Cleon, Marilla, Onkama and Springdale. There will be four recycling drop-off locations. Bids were submitted by American Waste and Allied Waste Services (APPENDIX C). The bids will be reviewed and a special Green Team/Recycling Committee meeting will be scheduled before the Special Board Meeting on December 1, 2009 at 1:30 P.M.

Mr. Lind mentioned that the utilities in the new airport building have been higher than expected. The original contractor as well as Ms. Thompson, who was the architect, are looking into the issue.

Mr. Schimke informed the Committee that getting heat ventilator exchanges for the Courthouse & Government Center would cost \$70,000 to \$90,000. The main Courthouse building has CO2 monitors, however, the West Annex and East Annex do not. Mr. Schimke is looking into what it would cost to get CO2 monitors on all of the rooftop units.

Ms. Pitcher informed the Committee that the EECBG grant has been submitted. If awarded, there would be \$70,000 for energy audits of public buildings and \$50,000 to supplement the recycling program. The grant announcements are scheduled to take place on December 4, 2009. The USDA Solid Waste Grant, which Ms. Pitcher is currently funded by, ends on March 15, 2010. The AES is applying for another grant through this program, but if awarded, the funding wouldn't be available until October 1, 2010.

The meeting adjourned at 11:05 A.M.

Allan O'Shea, Chairperson

Glenn Lottie, Commissioner

Carl Rutske, Commissioner



1160 TROWBRIDGE DRIVE ALPENA, MICHIGAN 49707 PH 989.358.1590 FX 989.358.1490
email npoll2@verizon.net

Manistee County Water Conservation Proposal

Project

This project will provide information for saving water and energy using water conservation devices in existing toilets, faucets and showers. The savings will reduce expenses and providing energy efficiency while reducing carbon footprint to meet carbon caps.

Manistee County and other water information

The Manistee water and sewer rate per 1,000 gallons is \$2.60 for water and \$5.20 for sewer for a total of \$7.80 per 1,000 gallons.

This program provides LEED™ points using these products and this information can be combined with other energy saving programs you are using or plan to use in the future.

The solutions presented will save water beyond the level set by the Energy Policy Act of 1992. Savings of 10% to 75% are found at your faucets, showers, flushometer toilets and urinals and commercial kitchen pre-rinse spray valves.

Project information needed

The following information will be needed-

- We would request the assistance of a Manistee County person to guide us through the buildings to look at the fixtures and take measurements of the flow rates.
- Fixture count for the building.
- A copy of a current water and sewer bill will be needed for checking the rates charged.
- Number of guests and staff using the buildings and number of days each building is used per week and number of weeks per year.
- Consider putting irrigation on a separate water meter if it has only one meter. It will save on the sewer costs of \$5.20 per 1,000 gallons.

Project will provide

A-Z

We will perform a complete audit and feasibility study for each building and it will provide-

- What is the solution for saving water
- What is the cost of the devices for saving water
- What is the return on investment
- How much energy can be saved for using less hot water
- What is the projected water and energy money savings
- Gallons of water saved per day, month and year
- Pounds of pollution saved using less energy for the hot water
- Does not include labor for installation (can be provided if requested).

J Norman Company, LLC provides a one-year unconditional guarantee for the products sold. You must be satisfied with the products or we will replace or refund you purchase price for any product that does not perform as stated. It is our goal to eliminate the risk for Manistee County.

We thank you for your interest in this vitally important program for Manistee County.

The three buildings included for this proposal are County Building, Jail and Health. Each building will have a separate study.

The cost for the proposal is \$275.00

Please contact Norm Poli at 989.358.1590 with any questions and any additional information needed.

October 14, 2009

REQUEST FOR PROPOSALS RECYCLING DROP-OFF SERVICES

Amendment

Date: Nov 9, 2009

Proposal Due Date: November 13, 2009

Issued by:

Manistee County and the Alliance for Economic Success
1361 US 31 South
Manistee, MI 49660

Point of Contact:

Contract Administration:

Mary Pitcher

Recycling Coordinator

Phone: (231) 723-4325

Fax: 231-723-3717

Email: mary@allianceforeconomicsuccess.com

Section 1.1. GENERAL DESCRIPTION OF WORK AMENDED AS FOLLOWS:

The County will provide recycling services within the boundaries of the County via a network of recycling drop-off stations and is seeking a private contractor to provide this recycling drop-off system. The following chart of recycling drop-off collection sites shows the current sites and addresses.

Chart A Locations	Physical Address
Betsie Valley School	17936 Cadillac Hwy, Thompsonville, MI 49683
Brown Township Hall	8233 Coates Hwy, Manistee, MI 49660
Manistee County Fairgrounds	7587 First St (M-22), Onkama, 49675
Arcadia Township Hall	3422 Lake St, Arcadia, MI 49613

REQUEST FOR PROPOSALS

RECYCLING DROP-OFF SERVICES

Release Date: October 26, 2009
Proposal Due Date: November 13, 2009

Issued by:

Manistee County and the Alliance for Economic Success
1361 US 31 South
Manistee, MI 49660

Point of Contact:

Contract Administration:
Mary Pitcher
Recycling Coordinator
Phone: (231) 723-4325
Fax: 231-723-3717
Email: mary@allianceforeconomicsuccess.com

MANISTEE COUNTY DESCRIPTION OF REQUEST FOR PROPOSALS RECYCLING DROP-OFF SERVICES

SECTION 1: SCOPE OF WORK

This Request for Proposals is issued by the Alliance for Economic Success (AES) and Manistee County (County), to obtain cost proposals from qualified vendors for the collection, transportation, and processing of all recyclables from recycling drop-off sites.

1.1. GENERAL DESCRIPTION OF WORK

The County will provide recycling services within the boundaries of the County via a network of recycling drop-off stations and is seeking a private contractor to provide this recycling drop-off system. The following chart of recycling drop-off collection sites shows the current sites and addresses.

Chart A Locations	Physical Address	Hours
Betsie Valley School	17936 Cadillac Hwy, Thompsonville, MI 49683	24/7
Brown Township Hall	8233 Coates Hwy, Manistee, MI 49660	24/7
Manistee County Fairgrounds	7587 First St (M-22), Onkama, 49675	24/7
Arcadia Township Hall	3422 Lake St, Arcadia, MI 49613	24/7
Filer Township	3161 US 31 South, Manistee, MI 49660	24/7

The service contract is anticipated to begin on January 1, 2010 for a contract period of one to three (1 to 3) years, depending on proposal pricing; with a number of potential one (1) year extensions at the County's sole discretion. The contract will be for the above five sites for year one. Additional sites may be added for years two and three of the contract.

1.2. WORK TO BE PERFORMED BY CONTRACTOR

The selected Contractor shall, during the term of this Contract, furnish all labor, materials, tools, equipment and services required for collection, transportation, processing and marketing of all recyclable items from the recycling drop-off collection sites.

1.2.1 Collection sites

Chart A in Section 1.1 shows the sites that the Contractor will be required to service as a part of this bid. The County reserves the right to close any of these sites. Collection sites shall be approved, established, operated and maintained in accordance with the terms of this Contract. Each collection site shall remain available for use "as is" until discontinuation of its use is authorized by the County. The County and Contractor shall work together to locate suitable collection sites as needed.

1.2.2 Recyclables

Containers to be supplied by the Contractor shall be capable of receiving recyclables and include a minimum of: 1) Commingled paper (newspapers, magazines, residential mail, cardboard, and shredded office paper) 2) GTP, bottles and cans (#2 HDPE containers, #1 PET containers, clear

glass containers, tin and aluminum cans). If your company currently accepts additional items please note that in the bid and indicate any additional charge.

1.2.3 Recycling Collection Containers

The Contractor shall equip each site with recycling collection containers. Contractor shall provide sufficient recycling collection container capacity to meet expected demand. At a minimum, each collection site shall have one (1) 30 cubic yard commingled fiber recycling collection container (or equivalent) and one (1) 30 cubic yard commingled bottles/cans recycling collection container (or equivalent). All recycling collection containers shall meet the specifications in Attachment 1. The Contractor's container specification and design must be submitted to the County for approval prior to procurement. Each container will have its own unique identification number on its exterior, visible from the front of the vehicle when transported.

Contractor will provide container signage that identifies the container as being a Manistee County recycling container. Signage should be appropriate and graphically attractive material easily visible at each access opening. Layout, design, and signage content to be approved by the County.

Contractor shall maintain containers in first class condition and repair at all times during this Contract. Containers shall be located on the site such that each container is surrounded by at least six (6) feet of clear space to provide safe and convenient access to users.

If the Contractor has another style container and/or truck that is equivalent to these specs, please attach those specifications to the bid.

1.2.4 Collection Site Operation and Servicing

The Contractor shall service the recycling collection containers at each collection site often enough that recycling capacity is available during all hours of operation. A schedule for pulls from each collection site shall be established and kept updated for use by the County. The schedule of pulls shall vary by season and by site usage. Peak event periods, may necessitate the need for on-demand service due to heavy usage. The objective is to service roll-offs when nearly full, avoid overfilling/site spillage whenever possible and have nearly empty containers at the beginning of peak usage times. Containers can be switched from site to site. Contractor will need to maintain a spare of each container type to serve as the switching container in order to maintain uninterrupted access for the public at all times. If a site needs to be moved for any reason, the County and Contractor must agree on the placement of a new site.

1.2.5 Processing and Marketing of Recyclables

Contractor guarantees, as a condition of the Contract, that all recyclables will be processed and marketed for remanufacture or reuse. Weight tickets for each delivered container, or equivalent verification, will be required by the County upon the delivery of recyclables to a materials processor or end market. Contractor will provide the County with information as to the end products produced from materials collected.

1.2.6 County Liaison, Reporting and Invoicing

The Contractor shall carry out the work under the review of and in continuous liaison with the County through its designated agent, the County Recycling Coordinator. The Contractor will provide the Recycling Coordinator with monthly reports, accompanied with the Contractor's invoice, including data on each pull (date, time, collection site, container type, delivery location, volume, weight), and data on end disposition of recyclables. The monthly reports and invoices shall be in a

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format acceptable to the County. The County will not pay any invoice not accompanied by a monthly report for the period of service covered by that invoice.

1.3 Work to be Performed by County

Separate from this contract, the County, or its designated agent, will be arranging for recycling drop-off site locations, distribution of drop-off site recycling instructions to the public, overall program outreach and education, and contractor supervision and oversight. The County may also be involved as needed in enforcement of nuisance litter laws where necessary. The County may choose, at its own discretion, to establish electronic or other surveillance measures at collection sites, to enforce ordinances related to the collection sites and the Contractor's servicing of the collection sites.

The County does not guarantee that any minimum or maximum quantity of recyclables will be generated during the Contract period.

1.4 Unit Pricing Requested

Unit price proposals are being requested for services on a per ton basis with a breakout between collection and processing and a rental rate per container.

The County reserves the right to direct the recyclables to another recycling facility under a separate contract in which case the County and the Contractor agree to negotiate any adjustment in the collection charge due to the change in location, and to no longer pay the Contractor the per ton processing charge.

Section 2, Submittals:

2.1 Issuing Office

This Request for Proposal (RFP) is issued by the Alliance for Economic Success and Manistee County. All correspondence or questions concerning this RFP should be directed to:

Mary Pitcher, Recycling Coordinator
Alliance for Economic Success
1361 US 31 South
Manistee, MI 49660
Phone: (231) 723- 4325
Fax: (231) 723-3717
Email: mary@allianceforeconomicsuccess.com

2.2 Cost Proposals

To be considered, proposers must submit a complete cost proposal response to this RFP, using the cost proposal forms provided in Attachment A. The cost proposal must be signed by an official authorized to bind the vendor to their provisions. The cost proposal must include a statement from the vendor as to the period during which its proposal will remain in effect. This period must be at least 120 days from the due date of submission of the cost proposal.

Six (6) copies of each proposal should be submitted to the County. Proposals should be prepared simply and economically, providing a straight-forward, concise description of the vendor's ability to meet the requirements of the RFP.

Vendors must respond to this RFP using the format provided by the County. Failure to conform to the specifications will be considered non-responsive and may result in disqualification.

2.3 Response Date for Submitting Technical and Cost Proposal

Sealed Cost Proposals shall be received by the Manistee County Administrator's Office, 415 Third St, Manistee, MI 49660, in person or by mail, on or before **Friday November 13, 2009** at 10:00 a.m. Prospective vendors are responsible for the timely receipt of their responses. Late submittals will not be considered or accepted. No fax or electronic proposals shall be accepted.

Each proposal will be stamped for the date and time and placed in a proposal box. Proposers shall mark their sealed proposal on the outside of the envelopes/packages as follows: "PROPOSAL FOR RECYCLING DROP-OFF SERVICES" and shall contain the full name and address of the company submitting the proposal. Proposals may not be withdrawn once they are received by the County.

2.4 Relevant County Compliance with Existing Laws

It is the policy of the County to provide fair and reasonable opportunities for participation. During the performance of the agreement, the successful Vendor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, ancestry, handicap, age, political belief or place of birth. The Vendor also agrees to comply with all applicable federal, state, and local laws in the conduct of work.

2.5 Clarifying Questions and Changes in the RFP

Any questions or clarifications of this RFP must be submitted by Friday, November 6, 2009 to the issuing office provided in Section 2.1.

Any changes made to the RFP will be emailed, hard copy mailed or sent via fax to all vendors receiving the original RFP at least five days prior to the proposal due date.

2.6 Incurring Costs

The County is not liable for any costs incurred by Proposers prior to signing of a contract.

2.7 Pre-Proposal Conference

No pre-proposal conference is scheduled.

2.8 Contract Award

Contract negotiations will be undertaken with the Proposer whose proposal shows them to be the most qualified, responsible and capable of implementing the project at a reasonable cost. The contract agreement that may be entered into will be that which is most advantageous to the County.

Manistee County is dedicated to energy efficiency and job retention in Michigan. Preference may be given to contractors demonstrating energy efficient practices and processing of recyclables within the State of Michigan.

2.9 Contractor's Liability and Performance Bond

The Contractor must provide a certificate of insurance with the RFP.

The Contractor will also provide and maintain public liability, property damage, motor vehicle liability, and workers' compensation insurance insuring, as they may appear, the interest of all parties to any agreement that results from this RFP. The Contractor is responsible for insuring that all precautions are exercised at all times for the protection of all persons and property. The Contractor shall secure all necessary certificates and permits from municipal or other public authorities and comply with all Federal, State, and municipal laws, ordinances, and regulations as may be required. Contractor shall provide to the Board of Commissioners, at a value equal to half (½) the contract, a Performance Bond, Letter of Credit, or other evidence of financial responsibility satisfactory to the Board and shall maintain the same in full force and effect at all times during the term of this Contract.

2.10. Disclaimer

The issuance of this RFP, selection of a Proposer, approval of contractual agreements, or completion of the project does not in any way assure or imply any kind of legal preference in contested cases before a legislative, judicial, or regulatory body.

2.11. Disclosure

All information provided in response to this RFP is subject to disclosure under the provisions of the State of Michigan Freedom of Information Act, except material bound separately and marked "CONFIDENTIAL". Such material is limited to trade secrets or proprietary information. This law also provides for the complete disclosure of contracts and attachments thereto.

2.12. Indemnification

The County, its officers, agents, and employees shall not, in any manner, be liable for any loss or damage to any person or property connected to or resulting from any work done on this project. In addition, the selected Contractor agrees to indemnify, defend and hold harmless the County, its officers, agents and employees from any and all claims and losses accruing or resulting from the negligent performance of work as described in any agreement which results from this RFP. Further, if any recipient of this award subcontracts for work, they will enter into a contract with such subcontractor(s) that indemnifies the County as provided herein.

2.13. Contractor Performance and Liquidated Damages

In addition to any other remedies available to the County, the County may withhold payment from the selected Contractor in the amounts specified below as liquidated damages for failure of the Contractor to fulfill its obligations as determined by the County:

1. Failure to service and collect full containers within a reasonable time limit mutually acceptable to both parties - \$1,000 per incident
2. Failure to provide monthly reports (e.g. itemized list showing # of pulls, date of each pull, payload weight, repair/maintenance information, and other related data), - \$250 per incident.
3. Failure to respond to legitimate service complaints in a reasonable, professional and timely manner - \$100 per incident.
4. Landfilling of Recyclables - \$5,000 per incident.

These amounts are liquidated damages for losses suffered by the County, and not a penalty.

2.14 Insurance

The contractor, and any and all of their subcontractors, shall procure and maintain the insurance required below for the life of this contract, and shall not commence work under this contract until such insurance is procured. All coverage shall be with insurance companies licensed and/or admitted to do business in the State of Michigan. All coverage shall be with insurance carriers acceptable to Manistee County.

Workers' Compensation Insurance including Employers' Liability Coverage, in accordance with all applicable statutes of the State of Michigan.

Commercial General Liability Insurance on an "Occurrence Basis" with limits of liability not less than \$1,000,000 per occurrence and aggregate. Coverage shall include the following extensions: (A) Contractual Liability; (B) Products and Completed Operations; (C) Independent Contractors Coverage; (D) Broad Form General Liability Extensions or equivalent, if not already included. Policy shall also provide for a per job aggregate limit.

Motor Vehicle Liability including Michigan No-Fault Coverage, with limits of liability not less than \$1,000,000 per occurrence combined single limit for Bodily Injury and Property Damage. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

Additional Insured: Commercial General Liability and Motor Vehicle Liability, as described above, shall include an endorsement stating that the following shall be ***Additional Insureds***: Manistee County, all elected and appointed officials, all employees and volunteers, all boards, commissions, and/or authorities and board members, including employees and volunteers thereof.

Pollution Liability with limits of liability not less than \$1,000,000 per occurrence and aggregate for Personal Injury, Bodily Injury, and Property Damage, including, but not limited to, the collection, transportation, storage, and removal of all waste. Manistee County, as well as all landowners of collection sites, shall be named as additional insured on this coverage.

Property Insurance to provide adequate protection for all containers, equipment, and other incidental items used in contractors business. Manistee County is in no way responsible for any loss or portion of loss thereof.

Cancellation Notice: All policies described above, shall include an endorsement stating the following: "It is understood and agreed that Thirty (30) days Advance Written Notice of Cancellation, Non-Renewal, Reduction, and/or Material Change, other than for Non-payment of Premium, which shall be Ten (10) days notice, shall be sent to: Tom Kaminski County Administrator, Manistee County 415 Third St, Manistee MI 49660.

Contractor shall provide Manistee County with an original certificate of insurance, meeting all the requirements listed above, at least Ten (10) days prior to the signing of the contract. If any of the above policies expire during the term of this contract, the Contractor shall deliver renewal certificates and/or policies to Manistee County at least ten (10) days prior to the expiration date.

Contractor agrees that it is the full responsibility of the contractor to pay any deductible or self insured retentions applicable to all policies listed above. The limits of insurance provided above are in no way to be considered a total limit of liability or responsibility of the contractor.

2.15 News Releases

News releases pertaining to this RFP or the service to which it relates will not be made without prior approval from the County and then only in coordination with the County.

SECTION 3: PROPOSAL EVALUATION AND SELECTION PROCESS

3.1 Proposal Review Process Timeline

The bids will be opened on November 13, 2009 Green Team meeting, at the Manistee County Court House Commission meeting room, 415 Third St, Manistee at 10:00 a.m. Representatives from any organizations bidding are welcome to be in attendance at this meeting to help answer any questions. References will be contacted as part of this process and shall be provided as part of the RFP response.

The Manistee County Green Team and the Alliance for Economic Success are expected to make a recommendation for contract award to the Board of Commissioners no later than December 8, 2009. Contracts are expected to be awarded on that same day. The County target for service startup is January 1, 2009.

3.2 Contractor Selection

Contractors will be evaluated based on the following criteria:

- Experience and Strength of Operations
- Technical Criteria
- Financial Criteria
- Proposed containers, vehicles and recycling processing and marketing arrangements
- Capacity to receive, process and market Recyclables.

Each Proposer's technical strengths will be evaluated based on the information provided in their respective Proposals as well as information provided from references.

3.6 Vendor Exceptions to the RFP and Contract Requirements

All aspects of the RFP are binding to the successful vendor and its Proposal. Vendors must call out any desired exceptions to specific requirements of the RFP at the time of their submittal as part of their cost proposal on Cost Proposal Form E so that the request can be considered in the vendor selection process. The County will not be obligated to consider any requests for exceptions to specific requirements of the RFP made by the selected Vendor after the due date for the Proposals.

3.7 Rejection of Proposals

Manistee County reserves the right to reject any and all bids and is not obligated to accept the lowest bid. Bids which do not comply with all criteria set forth in this RFP will be subject to disqualification.

Request for Proposals
RECYCLING DROP-OFF SERVICES

ATTACHMENT A: COST PROPOSAL

SECTION 4: COST PROPOSAL FORMS AND CHECKLIST

- _____ **Form A: Transmittal/Certification Letter w/Signature**
- _____ **Form B: Proposed Unit Pricing Schedule**
- _____ **Form C: Proposer's Statement of Organization &References**
- _____ **Form D: Proposer's Equipment & Processing Plans**
- _____ **Form E: Exceptions to RFP Specifications and Service Agreement**
- _____ **Form F: Certificate of Insurance**

**COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM A: TRANSMITTAL LETTER**

4.1 Form A: Transmittal Letter and Authorized Signature

COMPANY NAME:

ADDRESS:

ADDRESS:

CITY/STATE/ZIP:

PHONE:

FAX:

EMAIL:

The undersigned has examined the complete Request for Proposals and its requirements contained in the solicitation for proposals for hauling of recycling transfer trailers from the Transfer Station to designated landfill sites for Antrim County Board of Commissioners and is submitting the following Cost Proposal Form in full compliance with those requirements.

PROPOSER acknowledges receipt of the following ADDENDUM (if applicable):

AUTHORIZED SIGNATURE:

The undersigned states that this price quote is submitted in full compliance with the provision of the RFP to which this Cost Proposal is a response:

SIGNATURE: _____

NAME/TITLE: _____

DATE: _____

COST PROPOSAL

RECYCLING DROP-OFF SERVICES

FORM B: PROPOSED UNIT PRICING SCHEDULE

4.2 Form B: Proposed Unit Pricing Schedule

4.2A: Year One of One Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$ _____ per Ton
Cost per Ton for Processing	\$ _____ per Ton
Month Rental Rate per Container	\$ _____ per Month

4.2B: Year One of Two Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$ _____ per Ton
Cost per Ton for Processing	\$ _____ per Ton
Month Rental Rate per Container	\$ _____ per Month

4.2C: Year One of Three Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system a (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$ _____ per Ton
Cost per Ton for Processing	\$ _____ per Ton
Month Rental Rate per Container	\$ _____ per Month

4.2D: Specify any annual price increase factor (if any) to be applied to the per ton unit costs (collection and processing) Annual Price Escalation Factor _____%

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM C: PROPOSER'S STATEMENT OF ORGANIZATION

4.3 Form C: Proposer's Statement of Organization

1: Full Name of Business Concern (Proposer)

2: Principal Business Address:

Local: _____

Parent Company (if any)

3: Principal Contact Person(s):

Owner/Manager _____

Operations: _____

Dispatch: _____

Clerical/Administrative/Billing: _____

4: Form of business concern (Corporation, Partnership, Joint Venture, Other)

5: If a corporation, in what state incorporated and date of incorporation:

State: _____

Date: _____

6: If a Joint Venture or Partnership, Provide Date of Agreement:

Date: _____

7: Attach references for similar levels of service: _____

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM D: EQUIPMENT and PROCESSING PLANS

4.4 Form D: Proposers Equipment and Recycling Processing Plan

1. Describe and provide additional attached information on the Containers to be used.

2. Provide information on the vehicles to be used (make, models, # in service)

3. Provide information on processing facilities to be used (name & location)

4. Provide information on end markets and products produced:

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM E: EXCEPTIONS TO RFP SPECIFICATIONS AND
SERVICE AGREEMENT

4.5 Form E: Exceptions to RFP Specifications and Service Agreement

Proposers are asked to prepare their Cost Proposal based on the service specifications set forth in the RFP documents. In the event the Proposer takes exception to the RFP specifications or the draft Service Agreement they must call out those exceptions on this form and sign in the space provided below. Each exception must be presented separately by stating the specific exception and the specific changes to the specifications or service agreement that is required in order to consider the Proposer's submitted unit pricing. Attach additional sheets if needed.

AUTHORIZED SIGNATURE:

Except as set forth above, Proposer is in complete agreement with the proposed terms, conditions and business arrangements described in the RFP including the attached Agreement. The Proposer assumes the risk of all conditions foreseen or unforeseen and agrees to provide the services set forth in the Agreement under whatever circumstances may develop other than as herein provided.

SIGNATURE: _____

NAME/TITLE: _____

DATE: _____

Please note that if exceptions are taken, all required information, as set forth above must be submitted

COST PROPOSAL

RECYCLING DROP-OFF SERVICES

ATTACHMENT 1: CONTAINER SPECIFICATIONS

1.1. SUMMARY DESCRIPTION

- (a) Roll-off Recycling Containers with both hook-lift and cable service capability that are comparable in looks, design and function to the containers currently in use by Leelanau or Grand Traverse County at their recycling drop-off sites.
- (b) Containers shall be of two types, to be detailed below, and shall consist of an A-frame unit that is compatible with hook-lift trucks and also with cable-type roll-off trucks.
- (c) To maximize cost effectiveness of transportation for recycling, the containers shall have the capacity to hold as close to 30 cubic yards of materials as possible while still taking into account the need for convenient loading height of the access windows.
- (d) Containers shall be closed-top.
- (e) There are two (2) types of containers:
 - 1) Fiber Container: one compartment that will be used for either mixed fibers such as news, magazines, junk mail, etc. or for one material such as cardboard.
 - 2) Bottle and Can Container: one compartment that will be used for mixed plastic, tin, glass and aluminum bottles and cans.
- (f) Minimum specifications are defined in the following subsection.
- (g) If the Contractor has another form of container and/or truck that is equivalent to these specs, please attach those specifications to the bid.

1.2. PERFORMANCE REQUIREMENT SPECIFICATIONS

The performance requirements are:

- a. GENERAL: Tapered bottom (tub style) 10 gauge except intermediate floor and roof with tubing top rail on sidewalls.
- b. MEASUREMENTS: Minimum 8' wide x 22' long (except where noted). Sidewall inside height of 62 inches or more. Peaked roof.
- c. LONGITUDINALS: 6" x 2" x 1/4" rectangular tubing.
- d. FLOOR: 3/16"
- e. FLOOR UNDERSTRUCTURE: 3" x 4.1" channel on 16" center lines minimum.
- f. WHEELS: four (4) 8 5/8 diameter wheels, 12" wide on door end and 8" wide on front end, all on 1 7/8" axles.

- g. TOW HOOK: one (1) 1 1/2" plate. Hooks shall be placed to allow servicing of containers by a Swap Loader type hook-lift truck or equivalent by other manufacturer and understructure shall be designed to be compatible with cable-type roll-off trucks. Lift hook for cable type hoist (ANSI Type H) shall be 1 1/2" plate.
- h. TOW PLATE: 1/2" plate.
- i. HINGES: 3-leaf type.
- j. CLOSURE: swing dog and latch on 1 1/2" diameter shaft.
- k. LUBE POINTS: all moving parts supplied with grease fittings.
- l. PAINT: All exterior surfaces to be primed and painted a color as agreed upon by the County and Contractor.
- m. CUBIC YARD CAPACITY: To maximize cost effectiveness of transportation for recycling, the containers shall have the capacity to hold as close to 30 cubic yards of materials as possible while still taking into account the need for convenient loading height at the access windows. A capacity exceeding 30 cubic yards is preferable. Note: For the purposes of evaluating proposed container designs, rated cubic yard capacity will be determined from the access window loading height down.
- n. SIGNAGE: Provide standard safety signage. Signage shall be such that it promotes deposition of targeted materials only and has content that is approved by the County.
- o. WINDOW OPENINGS: Window openings for the paper containers should include the following: seven oblong openings measuring 11" x 24", staggered side to side (four one side, three the other side) and a thin slot in the rear door for loading of flattened cardboard.

Window openings for the bottle/can containers should include the following: four openings measuring 11" x 24" and six openings measuring 11" round in diameter.

All window edges must be sanded smooth and protected with rubber gasket or trim seal or comparable edging to protect hands and arms from scrapes. A drop-edge shall be provided to prevent rain from entering containers. Windows shall be able to be closed and latched for transport using a common lock bar for each side of the container.
- p. OUTREACH COMPONENT: Roll-off containers must include an attached, weather-proof box for storing side by side tri-fold pamphlets.
- q. WARRANTY: Warranty information must be provided.
- r. DESIGN VARIATIONS: Variations in the design that improve capacity, ease of use and aesthetics are important to the selection process. Attention to these details is appreciated.



November 12, 2009

Ms Mary Pitcher
Manistee County - Recycling Coordinator
1361 US 31 South
Manistee, MI 49660

Dear Ms. Pitcher,

Thank You for the opportunity in allowing us to provide you a Request For Proposal for the Recycling Drop-Off Services for Manistee County. Enclosed is Attachment A: Costs Proposal Form A thru Form G, dated October 26, 2009.

If you have any questions, please call me at 231-943-8088 – Office or 231-624-1501 – Cell.

Regards,

A handwritten signature in black ink, appearing to read "Mark Bevelhymer", with a large, stylized flourish at the end.

Mark Bevelhymer
General Manager

Request for Proposals
RECYCLING DROP-OFF SERVICES

ATTACHMENT A: COST PROPOSAL

SECTION 4: COST PROPOSAL FORMS AND CHECKLIST

- ☒ Form A: Transmittal/Certification Letter w/Signature
- ☒ Form B: Proposed Unit Pricing Schedule
- ☒ Form C: Proposer's Statement of Organization & References
- ☒ Form D: Proposer's Equipment & Processing Plans
- ☒ Form E: Exceptions to RFP Specifications and Service Agreement
- ☒ Form F: Certificate of Insurance
- ☒ FORM G: RECYCLING DROP-OFF SERVICES
REFERENCES

**COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM A: TRANSMITTAL LETTER**

4.1 Form A: Transmittal Letter and Authorized Signature

COMPANY NAME: AMERICAN WASTE
ADDRESS:
ADDRESS: 3947 US 131 N
CITY/STATE/ZIP: KALKASKA, MI 49646
PHONE: 231-258-9030
FAX: 231-258-9971
EMAIL: MARKB@AMERICANWASTE.ORG

The undersigned has examined the complete Request for Proposals and its requirements contained in the solicitation for proposals for hauling of recycling transfer trailers from the Transfer Station to designated landfill sites for Antrim County Board of Commissioners and is submitting the following Cost Proposal Form in full compliance with those requirements.

PROPOSER acknowledges receipt of the following ADDENDUM (if applicable):

Yes

AUTHORIZED SIGNATURE:

The undersigned states that this price quote is submitted in full compliance with the provision of the RFP to which this Cost Proposal is a response:

SIGNATURE: _____

Mark Bevelhymel

NAME/TITLE: _____

MARK BEVELHYMER - GENERAL MANAGER

DATE: _____

11/13/09

COST PROPOSAL

RECYCLING DROP-OFF SERVICES

FORM B: PROPOSED UNIT PRICING SCHEDULE

4.2 Form B: Proposed Unit Pricing Schedule

4.2A: Year One of One Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$ <u>158.00</u> per Ton
Cost per Ton for Processing	\$ <u>59.00</u> per Ton
Month Rental Rate per Container	\$ <u>500.00</u> per Month

4.2B: Year One of Two Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$ <u>158.00</u> per Ton
Cost per Ton for Processing	\$ <u>58.00</u> per Ton
Month Rental Rate per Container	\$ <u>300.00</u> per Month

4.2C: Year One of Three Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system a (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$ <u>158.00</u> per Ton
Cost per Ton for Processing	\$ <u>57.00</u> per Ton
Month Rental Rate per Container	\$ <u>100.00</u> per Month

4.2D: Specify any annual price increase factor (if any) to be applied to the per ton unit costs (collection and processing) Annual Price Escalation Factor 3 %

* Fuel Surcharge will apply if Diesel Exceeds \$3.50 per gallon

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM C: PROPOSER'S STATEMENT OF ORGANIZATION

4.3 Form C: Proposer's Statement of Organization

1: Full Name of Business Concern (Proposer)

AMERICAN WASTE

2: Principal Business Address:

Local: 3947 US 131 N
KAL KASKA, MI 49646

Parent Company (if any)

3: Principal Contact Person(s):

Owner/Manager: MIKE ASCIONE / EDDIE ASCIONE

Operations: MARK BEVELHYMER / STEVE KNISS

Dispatch: JASON DAVIS

Clerical/Administrative/Billing: DENISE DEKORNE / GINA PERRY

4: Form of business concern (Corporation, Partnership, Joint Venture, Other)

CORPORATION

5: If a corporation, in what state incorporated and date of incorporation:

State: MICHIGAN

Date: 2002

6: If a Joint Venture or Partnership, Provide Date of Agreement:

Date: N/A

7: Attach references for similar levels of service:

SEE ATTACHED FORM G REFERENCES

C-6

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM D: EQUIPMENT and PROCESSING PLANS

4.4 Form D: Proposers Equipment and Recycling Processing Plan

1. Describe and provide additional attached information on the Containers to be used.

CONTAINERS SHALL MEET SPECIFICATIONS
IN ATTACHMENT 1 OF RFP DATED
OCTOBER 26, 2009

2. Provide information on the vehicles to be used (make, models, # in service)

TO BE PROVIDED UPON CONTRACT AWARD

3. Provide information on processing facilities to be used (name & location)

A) ALL MATERIALS WILL BE PROCESSED
AT AMERICAN WASTE FACILITIES LOCATED
IN TRAVERSE CITY AND KALKASKA

B) TOUR OF THE FACILITIES CAN BE ARRANGED

4. Provide information on end markets and products produced:

A) TO BE PROVIDED UPON CONTRACT AWARD
B) ALL RECYCLABLES ARE MFG. INTO
END PRODUCTS LOCATED IN MICHIGAN

C-7

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM E: EXCEPTIONS TO RFP SPECIFICATIONS AND
SERVICE AGREEMENT

4.5 Form E: Exceptions to RFP Specifications and Service Agreement

Proposers are asked to prepare their Cost Proposal based on the service specifications set forth in the RFP documents. In the event the Proposer takes exception to the RFP specifications or the draft Service Agreement they must call out those exceptions on this form and sign in the space provided below. Each exception must be presented separately by stating the specific exception and the specific changes to the specifications or service agreement that is required in order to consider the Proposer's submitted unit pricing. Attach additional sheets if needed.

N/A

AUTHORIZED SIGNATURE:

Except as set forth above, Proposer is in complete agreement with the proposed terms, conditions and business arrangements described in the RFP including the attached Agreement. The Proposer assumes the risk of all conditions foreseen or unforeseen and agrees to provide the services set forth in the Agreement under whatever circumstances may develop other than as herein provided.

SIGNATURE: _____

NAME/TITLE: _____

DATE: _____

Please note that if exceptions are taken, all required information, as set forth above must be submitted

ACORD CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 12/01/2008
PRODUCER (800)344-3531 FAX (231)722-4329 Lighthouse-Keuning Ins. Group, Inc. 236 1/2 East Front Street #12 Traverse City, MI 49684		THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.
INSURED American Waste Inc. 3947 US 131 N PO Box 1030 Kalkaska, MI 49646-8428		INSURERS AFFORDING COVERAGE INSURER A: XL Environmental INSURER B: Accident Fund INSURER C: INSURER D: INSURER E:
		NAIC #

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR	INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A		GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> X, C U <input checked="" type="checkbox"/> within 50 Ft RR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	GEC001967503	11/23/2008	11/23/2009	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A		AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	AEC001967203	11/23/2008	11/23/2009	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
A		EXCESS/UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$ 10,000	UEC001967403	11/23/2008	11/23/2009	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ \$ 10,000,000 \$ \$
A		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	BINDER	11/23/2008	11/23/2009	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A		OTHER Contractors Pollution Poll.legal/Remediation	CPO1556495 PEC0027698	11/23/2008 11/23/2008	11/23/2009 11/23/2009	\$5,000,000 \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS
 Named Insureds: American Waste, Inc, Northern A-1 Services, Inc, Pollution Control Services Inc,
 Specialized Safety Services
 Commercial Umbrella Underlying policies:
 General Liability GEC001976503
 Auto Liability AEC001967203, Employers Liability WCV Binder

CERTIFICATE HOLDER	CANCELLATION
For Information Only	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL XX DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.
	AUTHORIZED REPRESENTATIVE
	Ruth Harwood



RECYCLING DROP-OFF SERVICES

FORM G: REFERENCES

Mr. Bob Osterhout
Grand Traverse County
Resource Recovery Program
231-995-6067

Currently under contract servicing 8 different Recycling Drop-Off locations within Grand Traverse County.

Ms Shirley Roloff
Charlevoix County
Recycling Program
231-547-6169

Currently under contract servicing 6 different Recycling Drop-Off locations within Charlevoix County.

Ms Marlene Wood-Zylstra
Benzie County
Recycling Program
231-882-0554

Currently under contract servicing 7 different Recycling Drop-Off locations within Benzie County.

Ms Trudy Galla
Leelanau County
Recycling Program
231-256-9812

Currently under contract servicing 7 different Recycling Drop-Off locations within Leelanau County.

Mr. Joe Meyers
Antrim County
Recycling Program
231-533-6265

Currently under contract servicing 8 different Recycling Drop-Off locations within Antrim County.



November 13th, 2009

Alliance for Economic Success
Mary Pitcher-Recycling Coordinator
1361 U.S. 31 South
Manistee, MI 49660

Dear Mary,

Allied Waste is pleased to provide a proposal to the Alliance for Economic Success and Manistee County. Allied Waste of Manistee currently provides waste removal and recycling services to 13 municipalities located in Northern Michigan and enjoys many longstanding relationships with these communities.

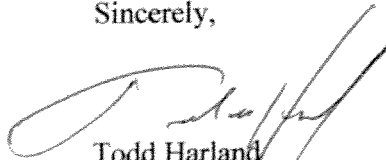
Enclosed are six proposals as requested per the Request for proposal. Also enclosed are six copies of an alternate proposal utilizing an alternate type of collection for the paper/OCC collection portion of the RFP. This alternate proposal allows for the Alliance to consider an option that will reduce the cost of operation for the sites. Allied Waste recognizes the financial challenges that are being faced as this project proceeds. This alternate proposal will reduce the operational costs up front to allow for the program to become established and ultimately succeed over the long term.

Allied Waste looks forward to working with the Alliance and Manistee County in this endeavor and has the resources locally to assist in making this process a success.

The enclosed proposals are valid for 120 days. Also included in the proposal is a fuel recovery document which reflects the fuel adjustment that would be applied to each haul in the event fuel was to exceed \$3.00 per gallon.

If you have any questions, please feel free to contact me at 231.510.7923 at your convenience.

Sincerely,



Todd Harland
General Manager

C-11



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/10/2009

PRODUCER Phone: 818-662-4200 Fax: 877-297-9262
BB&T - Knight Insurance Services
535 North Brand Blvd., 10th Floor
Lic# 0619252
Glendale CA 91203

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED
Republic Services Inc
(Named Insured Continued Below)
18500 N. Allied Way
Phoenix AZ 85054

INSURERS AFFORDING COVERAGE

NAIC #

INSURER A: ZURICH AMERICAN INS CO	16535
INSURER B: AMERICAN ZURICH INS CO	40142
INSURER C: AMERICAN GUARANTEE & LIAB INS	26247
INSURER D:	
INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC	GLO370304202	6/30/2009	6/30/2010	EACH OCCURRENCE \$5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$5,000,000 MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$5,000,000 GENERAL AGGREGATE \$5,000,000 PRODUCTS - COMP/OP AGG \$5,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	BAP370304302	6/30/2009	6/30/2010	COMBINED SINGLE LIMIT (Ea accident) \$5,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
C	EXCESS / UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE RETENTION \$	AUC594569901	6/30/2009	6/30/2010	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$ \$ \$
B A A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under SPECIAL PROVISIONS below OTHER	WC370304002 WC370304102 EWS594527801	6/30/2009 6/30/2009 6/30/2009	6/30/2010 6/30/2010 6/30/2010	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

This Certificate has been issued for bid purposes only.
DIV 4239 Named Insured Includes Harland's Sanitary Landfill, Inc.

Project/Location Description: County Wide Recycling Program

Continued...

CERTIFICATE HOLDER

Manistee County and the Alliance for
Economic Success
1361 US 31 South
Manistee, MI 49660

CANCELLATION 10 Day Cancellation for Non-Payment

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

Manistee County

RECYCLING DROP-OFF SERVICES**ATTACHMENT A: COST PROPOSAL****SECTION 4: COST PROPOSAL FORMS AND CHECKLIST**

_____ **Form A: Transmittal/Certification Letter w/Signature**

_____ **Form B: Proposed Unit Pricing Schedule**

_____ **Form C: Proposer's Statement of Organization &References**

_____ **Form D: Proposer's Equipment & Processing Plans**

_____ **Form E: Exceptions to RFP Specifications and Service Agreement**

_____ **Form F: Certificate of Insurance**

**COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM A: TRANSMITTAL LETTER**

4.1 Form A: Transmittal Letter and Authorized Signature

COMPANY NAME: Allied Waste- Manistee

ADDRESS: 3890 Camp Road

ADDRESS:

CITY/STATE/ZIP: Manistee Michigan 49660

PHONE: 231.723.4850

FAX: 231.723.4105

EMAIL: tharland@republicservices.com

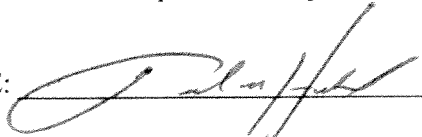
The undersigned has examined the complete Request for Proposals and its requirements contained in the solicitation for proposals for hauling of recycling transfer trailers from the Transfer Station to designated landfill sites for Manistee County Board of Commissioners and is submitting the following Cost Proposal Form in full compliance with those requirements.

PROPOSER acknowledges receipt of the following ADDENDUM (if applicable):

AUTHORIZED SIGNATURE:

The undersigned states that this price quote is submitted in full compliance with the provision of the RFP to which this Cost Proposal is a response:

SIGNATURE: _____



NAME/TITLE: Todd Harland- General Manager

DATE: 11/13/09

COST PROPOSAL

RECYCLING DROP-OFF SERVICES

FORM B: PROPOSED UNIT PRICING SCHEDULE

4.2 Form B: Proposed Unit Pricing Schedule

4.2A: Year One of One Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$223.00 per Ton
Cost per Ton for Processing	\$40.00 per Ton
Month Rental Rate per Container	\$95.00 per Month

4.2B: Year One of Two Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$223.00 per Ton
Cost per Ton for Processing	\$40.00 per Ton
Month Rental Rate per Container	\$95.00 per Month

4.2C: Year One of Three Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system a (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$223.00 per Ton
Cost per Ton for Processing	\$40.00 per Ton
Month Rental Rate per Container	\$95.00 per Month

4.2D: Specify any annual price increase factor (if any) to be applied to the per ton unit costs (collection and processing) Annual Price Escalation Factor 4 %

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM C: PROPOSER'S STATEMENT OF ORGANIZATION

4.3 Form C: Proposer's Statement of Organization

1: Full Name of Business Concern (Proposer)

Allied Waste- Manistee

2: Principal Business Address:

Local: 3890 Camp Road, Manistee Michigan 49660

Parent Company (if any)

Republic Services

3: Principal Contact Person(s):

Owner/Manager: Todd Harland

Operations: Bob DeLeeuw

Dispatch: David LaPointe

Clerical/Administrative/Billing: Kim Johnson

4: Form of business concern (Corporation, Partnership, Joint Venture, Other)

Corporation

5: If a corporation, in what state incorporated and date of incorporation:

State: Delaware

Date: December 21st, 1996

6: If a Joint Venture or Partnership, Provide Date of Agreement:

Date: _____

7: Attach references for similar levels of service: _____

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM D: EQUIPMENT and PROCESSING PLANS

4.4 Form D: Proposers Equipment and Recycling Processing Plan

1. Describe and provide additional attached information on the Containers to be used.

Per Specifications

2. Provide information on the vehicles to be used (make, models, # in service)

2007 Mack Roll-off, 4 in service

3. Provide information on processing facilities to be used (name & location)

Community Recycling Services located in Muskegon Michigan

4. Provide information on end markets and products produced:

Paper- various paper mills in and outside of Michigan

Plastic- various plants in and outside of Michigan

Tin- Padnos Iron located in Grand Rapids Michigan

Glass- Glass Recyclers located in Dearborn Michigan

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM E: EXCEPTIONS TO RFP SPECIFICATIONS AND
SERVICE AGREEMENT

4.5 Form E: Exceptions to RFP Specifications and Service Agreement

Proposers are asked to prepare their Cost Proposal based on the service specifications set forth in the RFP documents. In the event the Proposer takes exception to the RFP specifications or the draft Service Agreement they must call out those exceptions on this form and sign in the space provided below. Each exception must be presented separately by stating the specific exception and the specific changes to the specifications or service agreement that is required in order to consider the Proposer's submitted unit pricing. Attach additional sheets if needed.

Allied Waste is requesting a three year contract. Allied has included a depreciation schedule to utilize in the event Manistee County utilizes the opt out provision within the proposed contract language. The depreciation schedule provides the net book value for the containers purchased as they depreciate over the three year contract term. If the contract is fulfilled by both entities for the agreed upon three year term, no purchase of the containers would be requested.

Allied Waste has attached a Fuel Adjustment schedule to be included in the proposed contract in the event fuel costs exceed \$3.00 per gallon as a monthly average.

Allied Waste would reserve the right to work with Manistee County to ensure container specifications within the RFP be negotiable to allow for minor variations based on vendor specifications.

Allied Waste reserves the right to commence service 60 days after a contract would be executed by both parties. The 60 days will allow for the purchase and delivery of containers.

AUTHORIZED SIGNATURE:

Except as set forth above, Proposer is in complete agreement with the proposed terms, conditions and business arrangements described in the RFP including the attached Agreement. The Proposer assumes the risk of all conditions foreseen or unforeseen and agrees to provide the services set forth in the Agreement under whatever circumstances may develop other than as herein provided.

SIGNATURE: 

NAME/TITLE: Todd Harland- General Manager

DATE: 11/13/09

Please note that if exceptions are taken, all required information, as set forth above must be submitted

Allied Waste Industries
Manistee County - Fuel Recovery Fee Table
All Price Per Gallon Information From DOE

DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee
\$1.23	-5.10%	\$1.74	-2.55%	\$2.25	0.00%	\$2.76	0.00%	\$3.27	1.40%
\$1.24	-5.05%	\$1.75	-2.50%	\$2.26	0.00%	\$2.77	0.00%	\$3.28	1.45%
\$1.25	-5.00%	\$1.76	-2.45%	\$2.27	0.00%	\$2.78	0.00%	\$3.29	1.50%
\$1.26	-4.95%	\$1.77	-2.40%	\$2.28	0.00%	\$2.79	0.00%	\$3.30	1.55%
\$1.27	-4.90%	\$1.78	-2.35%	\$2.29	0.00%	\$2.80	0.00%	\$3.31	1.60%
\$1.28	-4.85%	\$1.79	-2.30%	\$2.30	0.00%	\$2.81	0.00%	\$3.32	1.65%
\$1.29	-4.80%	\$1.80	-2.25%	\$2.31	0.00%	\$2.82	0.00%	\$3.33	1.70%
\$1.30	-4.75%	\$1.81	-2.20%	\$2.32	0.00%	\$2.83	0.00%	\$3.34	1.75%
\$1.31	-4.70%	\$1.82	-2.15%	\$2.33	0.00%	\$2.84	0.00%	\$3.35	1.80%
\$1.32	-4.65%	\$1.83	-2.10%	\$2.34	0.00%	\$2.85	0.00%	\$3.36	1.85%
\$1.33	-4.60%	\$1.84	-2.05%	\$2.35	0.00%	\$2.86	0.00%	\$3.37	1.90%
\$1.34	-4.55%	\$1.85	-2.00%	\$2.36	0.00%	\$2.87	0.00%	\$3.38	1.95%
\$1.35	-4.50%	\$1.86	-1.95%	\$2.37	0.00%	\$2.88	0.00%	\$3.39	2.00%
\$1.36	-4.45%	\$1.87	-1.90%	\$2.38	0.00%	\$2.89	0.00%	\$3.40	2.05%
\$1.37	-4.40%	\$1.88	-1.85%	\$2.39	0.00%	\$2.90	0.00%	\$3.41	2.10%
\$1.38	-4.35%	\$1.89	-1.80%	\$2.40	0.00%	\$2.91	0.00%	\$3.42	2.15%
\$1.39	-4.30%	\$1.90	-1.75%	\$2.41	0.00%	\$2.92	0.00%	\$3.43	2.20%
\$1.40	-4.25%	\$1.91	-1.70%	\$2.42	0.00%	\$2.93	0.00%	\$3.44	2.25%
\$1.41	-4.20%	\$1.92	-1.65%	\$2.43	0.00%	\$2.94	0.00%	\$3.45	2.30%
\$1.42	-4.15%	\$1.93	-1.60%	\$2.44	0.00%	\$2.95	0.00%	\$3.46	2.35%
\$1.43	-4.10%	\$1.94	-1.55%	\$2.45	0.00%	\$2.96	0.00%	\$3.47	2.40%
\$1.44	-4.05%	\$1.95	-1.50%	\$2.46	0.00%	\$2.97	0.00%	\$3.48	2.45%
\$1.45	-4.00%	\$1.96	-1.45%	\$2.47	0.00%	\$2.98	0.00%	\$3.49	2.50%
\$1.46	-3.95%	\$1.97	-1.40%	\$2.48	0.00%	\$2.99	0.00%	\$3.50	2.55%
\$1.47	-3.90%	\$1.98	-1.35%	\$2.49	0.00%	\$3.00	0.05%	\$3.51	2.60%
\$1.48	-3.85%	\$1.99	-1.30%	\$2.50	0.00%	\$3.01	0.10%	\$3.52	2.65%
\$1.49	-3.80%	\$2.00	-1.25%	\$2.51	0.00%	\$3.02	0.15%	\$3.53	2.70%
\$1.50	-3.75%	\$2.01	-1.20%	\$2.52	0.00%	\$3.03	0.20%	\$3.54	2.75%
\$1.51	-3.70%	\$2.02	-1.15%	\$2.53	0.00%	\$3.04	0.25%	\$3.55	2.80%
\$1.52	-3.65%	\$2.03	-1.10%	\$2.54	0.00%	\$3.05	0.30%	\$3.56	2.85%
\$1.53	-3.60%	\$2.04	-1.05%	\$2.55	0.00%	\$3.06	0.35%	\$3.57	2.90%
\$1.54	-3.55%	\$2.05	-1.00%	\$2.56	0.00%	\$3.07	0.40%	\$3.58	2.95%
\$1.55	-3.50%	\$2.06	-0.95%	\$2.57	0.00%	\$3.08	0.45%	\$3.59	3.00%
\$1.56	-3.45%	\$2.07	-0.90%	\$2.58	0.00%	\$3.09	0.50%	\$3.60	3.05%
\$1.57	-3.40%	\$2.08	-0.85%	\$2.59	0.00%	\$3.10	0.55%	\$3.61	3.10%
\$1.58	-3.35%	\$2.09	-0.80%	\$2.60	0.00%	\$3.11	0.60%	\$3.62	3.15%
\$1.59	-3.30%	\$2.10	-0.75%	\$2.61	0.00%	\$3.12	0.65%	\$3.63	3.20%
\$1.60	-3.25%	\$2.11	-0.70%	\$2.62	0.00%	\$3.13	0.70%	\$3.64	3.25%
\$1.61	-3.20%	\$2.12	-0.65%	\$2.63	0.00%	\$3.14	0.75%	\$3.65	3.30%
\$1.62	-3.15%	\$2.13	-0.60%	\$2.64	0.00%	\$3.15	0.80%	\$3.66	3.35%
\$1.63	-3.10%	\$2.14	-0.55%	\$2.65	0.00%	\$3.16	0.85%	\$3.67	3.40%
\$1.64	-3.05%	\$2.15	-0.50%	\$2.66	0.00%	\$3.17	0.90%	\$3.68	3.45%
\$1.65	-3.00%	\$2.16	-0.45%	\$2.67	0.00%	\$3.18	0.95%	\$3.69	3.50%
\$1.66	-2.95%	\$2.17	-0.40%	\$2.68	0.00%	\$3.19	1.00%	\$3.70	3.55%
\$1.67	-2.90%	\$2.18	-0.35%	\$2.69	0.00%	\$3.20	1.05%	\$3.71	3.60%
\$1.68	-2.85%	\$2.19	-0.30%	\$2.70	0.00%	\$3.21	1.10%	\$3.72	3.65%
\$1.69	-2.80%	\$2.20	-0.25%	\$2.71	0.00%	\$3.22	1.15%	\$3.73	3.70%
\$1.70	-2.75%	\$2.21	-0.20%	\$2.72	0.00%	\$3.23	1.20%	\$3.74	3.75%
\$1.71	-2.70%	\$2.22	-0.15%	\$2.73	0.00%	\$3.24	1.25%	\$3.75	3.80%
\$1.72	-2.65%	\$2.23	-0.10%	\$2.74	0.00%	\$3.25	1.30%	\$3.76	3.85%
\$1.73	-2.60%	\$2.24	-0.05%	\$2.75	0.00%	\$3.26	1.35%	\$3.77	3.90%

* The matrix will be adjusted accordingly (.05% for every \$.01) for fuel prices above or below the listed levels.

Allied Waste Service of Manistee
Recycle Container Depreciation Schedule

Container Cost \$ 69,050.00

		Depreciation	Net Book Value
Year 1			
	Jan-10	\$ 575.42	\$ 68,474.58
	Feb-10	\$ 575.42	\$ 67,899.17
	Mar-10	\$ 575.42	\$ 67,323.75
	Apr-10	\$ 575.42	\$ 66,748.33
	May-10	\$ 575.42	\$ 66,172.92
	Jun-10	\$ 575.42	\$ 65,597.50
	Jul-10	\$ 575.42	\$ 65,022.08
	Aug-10	\$ 575.42	\$ 64,446.67
	Sep-10	\$ 575.42	\$ 63,871.25
	Oct-10	\$ 575.42	\$ 63,295.83
	Nov-10	\$ 575.42	\$ 62,720.42
	Dec-10	\$ 575.42	\$ 62,145.00
Year 2			
	Jan-11	\$ 575.42	\$ 61,569.58
	Feb-11	\$ 575.42	\$ 60,994.17
	Mar-11	\$ 575.42	\$ 60,418.75
	Apr-11	\$ 575.42	\$ 59,843.33
	May-11	\$ 575.42	\$ 59,267.92
	Jun-11	\$ 575.42	\$ 58,692.50
	Jul-11	\$ 575.42	\$ 58,117.08
	Aug-11	\$ 575.42	\$ 57,541.67
	Sep-11	\$ 575.42	\$ 56,966.25
	Oct-11	\$ 575.42	\$ 56,390.83
	Nov-11	\$ 575.42	\$ 55,815.42
	Dec-11	\$ 575.42	\$ 55,240.00
Year 3			
	Jan-12	\$ 575.42	\$ 54,664.58
	Feb-12	\$ 575.42	\$ 54,089.17
	Mar-12	\$ 575.42	\$ 53,513.75
	Apr-12	\$ 575.42	\$ 52,938.33
	May-12	\$ 575.42	\$ 52,362.92
	Jun-12	\$ 575.42	\$ 51,787.50
	Jul-12	\$ 575.42	\$ 51,212.08
	Aug-12	\$ 575.42	\$ 50,636.67
	Sep-12	\$ 575.42	\$ 50,061.25
	Oct-12	\$ 575.42	\$ 49,485.83
	Nov-12	\$ 575.42	\$ 48,910.42
	Dec-12	\$ 575.42	\$ 48,335.00

alt



November 13th, 2009

Alliance for Economic Success
Mary Pitcher-Recycling Coordinator
1361 U.S. 31 South
Manistee, MI 49660

Dear Mary,

Allied Waste is pleased to provide a proposal to the Alliance for Economic Success and Manistee County. Allied Waste of Manistee currently provides waste removal and recycling services to 13 municipalities located in Northern Michigan and enjoys many longstanding relationships with these communities.

Enclosed are six copies of an ALTERNATE bid that represents a change in the method of collection for the paper/OCC containers per the bid specification. This alternate bid would utilize 8 yd containers collected weekly rather than utilizing a roll off container at each site. This collection method would be for paper/OCC only. The collection of commingle material (plastic, tin, glass), would be collected per the RFP. This alternate method of collection reduces the amount of truck time and operating costs and increases the volume of paper/OCC transported to the MRF, thus saving fuel. The rates for the cardboard service would be as follows:

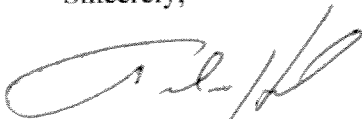
For each 8 yard container placed on site and emptied weekly the charge would be \$119.50 per month.

Allied Waste looks forward to working with the Alliance and Manistee County in this endeavor and has the resources locally to assist in making this process a success.

The enclosed proposal is valid for 120 days. Also included in the proposal is a fuel recovery document which reflects the fuel adjustment that would be applied to each haul in the event fuel was to exceed \$3.00 per gallon.

If you have any questions, please feel free to contact me at 231.510.7923 at your convenience.

Sincerely,



Todd Harland
General Manager

RECYCLING DROP-OFF SERVICES**ATTACHMENT A: COST PROPOSAL****SECTION 4: COST PROPOSAL FORMS AND CHECKLIST**

_____ **Form A: Transmittal/Certification Letter w/Signature**

_____ **Form B: Proposed Unit Pricing Schedule**

_____ **Form C: Proposer's Statement of Organization &References**

_____ **Form D: Proposer's Equipment & Processing Plans**

_____ **Form E: Exceptions to RFP Specifications and Service Agreement**

_____ **Form F: Certificate of Insurance**

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**COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM A: TRANSMITTAL LETTER**

4.1 Form A: Transmittal Letter and Authorized Signature

COMPANY NAME: Allied Waste- Manistee

ADDRESS: 3890 Camp Road

ADDRESS:

CITY/STATE/ZIP: Manistee Michigan 49660

PHONE: 231.723.4850

FAX: 231.723.4105

EMAIL: tharland@republicservices.com

The undersigned has examined the complete Request for Proposals and its requirements contained in the solicitation for proposals for hauling of recycling transfer trailers from the Transfer Station to designated landfill sites for Manistee County Board of Commissioners and is submitting the following Cost Proposal Form in full compliance with those requirements.

PROPOSER acknowledges receipt of the following ADDENDUM (if applicable):

AUTHORIZED SIGNATURE:

The undersigned states that this price quote is submitted in full compliance with the provision of the RFP to which this Cost Proposal is a response:

SIGNATURE: _____



NAME/TITLE: Todd Harland- General Manager

DATE: 11/13/09

COST PROPOSAL

RECYCLING DROP-OFF SERVICES

FORM B: PROPOSED UNIT PRICING SCHEDULE

4.2 Form B: Proposed Unit Pricing Schedule

4.2A: Year One of One Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$281.00 per Ton
Cost per Ton for Processing	\$40.00 per Ton
Month Rental Rate per Container	\$95.00 per Month

4.2B: Year One of Two Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$281.00 per Ton
Cost per Ton for Processing	\$40.00 per Ton
Month Rental Rate per Container	\$95.00 per Month

4.2C: Year One of Three Year Contract Unit Pricing:

Specify fixed unit cost per ton for Year One for the five site system a (collection, processing and rental rate)	COST PER TON
Cost per Ton for Collection	\$281.00 per Ton
Cost per Ton for Processing	\$40.00 per Ton
Month Rental Rate per Container	\$95.00 per Month

4.2D: Specify any annual price increase factor (if any) to be applied to the per ton unit costs (collection and processing) Annual Price Escalation Factor 4 %

**COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM C: PROPOSER'S STATEMENT OF ORGANIZATION**

4.3 Form C: Proposer's Statement of Organization

1: Full Name of Business Concern (Proposer)

Allied Waste- Manistee

2: Principal Business Address:

Local: 3890 Camp Road, Manistee Michigan 49660

Parent Company (if any)

Republic Services

3: Principal Contact Person(s):

Owner/Manager: Todd Harland

Operations: Bob DeLeeuw

Dispatch: David LaPointe

Clerical/Administrative/Billing: Kim Johnson

4: Form of business concern (Corporation, Partnership, Joint Venture, Other)

Corporation

5: If a corporation, in what state incorporated and date of incorporation:

State: Delaware

Date: December 21st, 1996

6: If a Joint Venture or Partnership, Provide Date of Agreement:

Date: _____

7: Attach references for similar levels of service: _____

COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM D: EQUIPMENT and PROCESSING PLANS

4.4 Form D: Proposers Equipment and Recycling Processing Plan

1. Describe and provide additional attached information on the Containers to be used.

Per Specifications

2. Provide information on the vehicles to be used (make, models, # in service)

2007 Mack Roll-off, 4 in service

3. Provide information on processing facilities to be used (name & location)

Community Recycling Services located in Muskegon Michigan

4. Provide information on end markets and products produced:

Paper- various paper mills in and outside of Michigan

Plastic- various plants in and outside of Michigan

Tin- Padnos Iron located in Grand Rapids Michigan

Glass- Glass Recyclers located in Dearborn Michigan

**COST PROPOSAL
RECYCLING DROP-OFF SERVICES
FORM E: EXCEPTIONS TO RFP SPECIFICATIONS AND
SERVICE AGREEMENT**

4.5 Form E: Exceptions to RFP Specifications and Service Agreement

Proposers are asked to prepare their Cost Proposal based on the service specifications set forth in the RFP documents. In the event the Proposer takes exception to the RFP specifications or the draft Service Agreement they must call out those exceptions on this form and sign in the space provided below. Each exception must be presented separately by stating the specific exception and the specific changes to the specifications or service agreement that is required in order to consider the Proposer's submitted unit pricing. Attach additional sheets if needed.

Allied Waste is requesting a three year contract. Allied has included a depreciation schedule to utilize in the event Manistee County utilizes the opt out provision within the proposed contract language. The depreciation schedule provides the net book value for the containers purchased as they depreciate over the three year contract term. If the contract is fulfilled by both entities for the agreed upon three year term, no purchase of the containers would be requested.

Allied Waste has attached a Fuel Adjustment schedule to be included in the proposed contract in the event fuel costs exceed \$3.00 per gallon as a monthly average.

Allied Waste would reserve the right to work with Manistee County to ensure container specifications within the RFP be negotiable to allow for minor variations based on vendor specifications.

Allied Waste reserves the right to commence service 60 days after a contract would be executed by both parties. The 60 days will allow for the purchase and delivery of containers.

AUTHORIZED SIGNATURE:

Except as set forth above, Proposer is in complete agreement with the proposed terms, conditions and business arrangements described in the RFP including the attached Agreement. The Proposer assumes the risk of all conditions foreseen or unforeseen and agrees to provide the services set forth in the Agreement under whatever circumstances may develop other than as herein provided.

SIGNATURE: _____

NAME/TITLE: Todd Harland- General Manager

DATE: 11/13/09

Please note that if exceptions are taken, all required information, as set forth above must be submitted

Allied Waste Service of Manistee
Recycle Container Depreciation Schedule

Container Cost \$ 34,525.00

		Depreciation	Net Book Value
Year 1			
	Jan-10	\$ 287.71	\$ 34,237.29
	Feb-10	\$ 287.71	\$ 33,949.58
	Mar-10	\$ 287.71	\$ 33,661.88
	Apr-10	\$ 287.71	\$ 33,374.17
	May-10	\$ 287.71	\$ 33,086.46
	Jun-10	\$ 287.71	\$ 32,798.75
	Jul-10	\$ 287.71	\$ 32,511.04
	Aug-10	\$ 287.71	\$ 32,223.33
	Sep-10	\$ 287.71	\$ 31,935.63
	Oct-10	\$ 287.71	\$ 31,647.92
	Nov-10	\$ 287.71	\$ 31,360.21
	Dec-10	\$ 287.71	\$ 31,072.50
Year 2			
	Jan-11	\$ 287.71	\$ 30,784.79
	Feb-11	\$ 287.71	\$ 30,497.08
	Mar-11	\$ 287.71	\$ 30,209.38
	Apr-11	\$ 287.71	\$ 29,921.67
	May-11	\$ 287.71	\$ 29,633.96
	Jun-11	\$ 287.71	\$ 29,346.25
	Jul-11	\$ 287.71	\$ 29,058.54
	Aug-11	\$ 287.71	\$ 28,770.83
	Sep-11	\$ 287.71	\$ 28,483.13
	Oct-11	\$ 287.71	\$ 28,195.42
	Nov-11	\$ 287.71	\$ 27,907.71
	Dec-11	\$ 287.71	\$ 27,620.00
Year 3			
	Jan-12	\$ 287.71	\$ 27,332.29
	Feb-12	\$ 287.71	\$ 27,044.58
	Mar-12	\$ 287.71	\$ 26,756.88
	Apr-12	\$ 287.71	\$ 26,469.17
	May-12	\$ 287.71	\$ 26,181.46
	Jun-12	\$ 287.71	\$ 25,893.75
	Jul-12	\$ 287.71	\$ 25,606.04
	Aug-12	\$ 287.71	\$ 25,318.33
	Sep-12	\$ 287.71	\$ 25,030.63
	Oct-12	\$ 287.71	\$ 24,742.92
	Nov-12	\$ 287.71	\$ 24,455.21
	Dec-12	\$ 287.71	\$ 24,167.50

Allied Waste Industries
Manistee County - Fuel Recovery Fee Table
All Price Per Gallon Information From DOE

DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee	DOE Avg Price Per Gallon at Least:	Fuel Recovery Fee
\$1.23	-5.10%	\$1.74	-2.55%	\$2.25	0.00%	\$2.76	0.00%	\$3.27	1.40%
\$1.24	-5.05%	\$1.75	-2.50%	\$2.26	0.00%	\$2.77	0.00%	\$3.28	1.45%
\$1.25	-5.00%	\$1.76	-2.45%	\$2.27	0.00%	\$2.78	0.00%	\$3.29	1.50%
\$1.26	-4.95%	\$1.77	-2.40%	\$2.28	0.00%	\$2.79	0.00%	\$3.30	1.55%
\$1.27	-4.90%	\$1.78	-2.35%	\$2.29	0.00%	\$2.80	0.00%	\$3.31	1.60%
\$1.28	-4.85%	\$1.79	-2.30%	\$2.30	0.00%	\$2.81	0.00%	\$3.32	1.65%
\$1.29	-4.80%	\$1.80	-2.25%	\$2.31	0.00%	\$2.82	0.00%	\$3.33	1.70%
\$1.30	-4.75%	\$1.81	-2.20%	\$2.32	0.00%	\$2.83	0.00%	\$3.34	1.75%
\$1.31	-4.70%	\$1.82	-2.15%	\$2.33	0.00%	\$2.84	0.00%	\$3.35	1.80%
\$1.32	-4.65%	\$1.83	-2.10%	\$2.34	0.00%	\$2.85	0.00%	\$3.36	1.85%
\$1.33	-4.60%	\$1.84	-2.05%	\$2.35	0.00%	\$2.86	0.00%	\$3.37	1.90%
\$1.34	-4.55%	\$1.85	-2.00%	\$2.36	0.00%	\$2.87	0.00%	\$3.38	1.95%
\$1.35	-4.50%	\$1.86	-1.95%	\$2.37	0.00%	\$2.88	0.00%	\$3.39	2.00%
\$1.36	-4.45%	\$1.87	-1.90%	\$2.38	0.00%	\$2.89	0.00%	\$3.40	2.05%
\$1.37	-4.40%	\$1.88	-1.85%	\$2.39	0.00%	\$2.90	0.00%	\$3.41	2.10%
\$1.38	-4.35%	\$1.89	-1.80%	\$2.40	0.00%	\$2.91	0.00%	\$3.42	2.15%
\$1.39	-4.30%	\$1.90	-1.75%	\$2.41	0.00%	\$2.92	0.00%	\$3.43	2.20%
\$1.40	-4.25%	\$1.91	-1.70%	\$2.42	0.00%	\$2.93	0.00%	\$3.44	2.25%
\$1.41	-4.20%	\$1.92	-1.65%	\$2.43	0.00%	\$2.94	0.00%	\$3.45	2.30%
\$1.42	-4.15%	\$1.93	-1.60%	\$2.44	0.00%	\$2.95	0.00%	\$3.46	2.35%
\$1.43	-4.10%	\$1.94	-1.55%	\$2.45	0.00%	\$2.96	0.00%	\$3.47	2.40%
\$1.44	-4.05%	\$1.95	-1.50%	\$2.46	0.00%	\$2.97	0.00%	\$3.48	2.45%
\$1.45	-4.00%	\$1.96	-1.45%	\$2.47	0.00%	\$2.98	0.00%	\$3.49	2.50%
\$1.46	-3.95%	\$1.97	-1.40%	\$2.48	0.00%	\$2.99	0.00%	\$3.50	2.55%
\$1.47	-3.90%	\$1.98	-1.35%	\$2.49	0.00%	\$3.00	0.05%	\$3.51	2.60%
\$1.48	-3.85%	\$1.99	-1.30%	\$2.50	0.00%	\$3.01	0.10%	\$3.52	2.65%
\$1.49	-3.80%	\$2.00	-1.25%	\$2.51	0.00%	\$3.02	0.15%	\$3.53	2.70%
\$1.50	-3.75%	\$2.01	-1.20%	\$2.52	0.00%	\$3.03	0.20%	\$3.54	2.75%
\$1.51	-3.70%	\$2.02	-1.15%	\$2.53	0.00%	\$3.04	0.25%	\$3.55	2.80%
\$1.52	-3.65%	\$2.03	-1.10%	\$2.54	0.00%	\$3.05	0.30%	\$3.56	2.85%
\$1.53	-3.60%	\$2.04	-1.05%	\$2.55	0.00%	\$3.06	0.35%	\$3.57	2.90%
\$1.54	-3.55%	\$2.05	-1.00%	\$2.56	0.00%	\$3.07	0.40%	\$3.58	2.95%
\$1.55	-3.50%	\$2.06	-0.95%	\$2.57	0.00%	\$3.08	0.45%	\$3.59	3.00%
\$1.56	-3.45%	\$2.07	-0.90%	\$2.58	0.00%	\$3.09	0.50%	\$3.60	3.05%
\$1.57	-3.40%	\$2.08	-0.85%	\$2.59	0.00%	\$3.10	0.55%	\$3.61	3.10%
\$1.58	-3.35%	\$2.09	-0.80%	\$2.60	0.00%	\$3.11	0.60%	\$3.62	3.15%
\$1.59	-3.30%	\$2.10	-0.75%	\$2.61	0.00%	\$3.12	0.65%	\$3.63	3.20%
\$1.60	-3.25%	\$2.11	-0.70%	\$2.62	0.00%	\$3.13	0.70%	\$3.64	3.25%
\$1.61	-3.20%	\$2.12	-0.65%	\$2.63	0.00%	\$3.14	0.75%	\$3.65	3.30%
\$1.62	-3.15%	\$2.13	-0.60%	\$2.64	0.00%	\$3.15	0.80%	\$3.66	3.35%
\$1.63	-3.10%	\$2.14	-0.55%	\$2.65	0.00%	\$3.16	0.85%	\$3.67	3.40%
\$1.64	-3.05%	\$2.15	-0.50%	\$2.66	0.00%	\$3.17	0.90%	\$3.68	3.45%
\$1.65	-3.00%	\$2.16	-0.45%	\$2.67	0.00%	\$3.18	0.95%	\$3.69	3.50%
\$1.66	-2.95%	\$2.17	-0.40%	\$2.68	0.00%	\$3.19	1.00%	\$3.70	3.55%
\$1.67	-2.90%	\$2.18	-0.35%	\$2.69	0.00%	\$3.20	1.05%	\$3.71	3.60%
\$1.68	-2.85%	\$2.19	-0.30%	\$2.70	0.00%	\$3.21	1.10%	\$3.72	3.65%
\$1.69	-2.80%	\$2.20	-0.25%	\$2.71	0.00%	\$3.22	1.15%	\$3.73	3.70%
\$1.70	-2.75%	\$2.21	-0.20%	\$2.72	0.00%	\$3.23	1.20%	\$3.74	3.75%
\$1.71	-2.70%	\$2.22	-0.15%	\$2.73	0.00%	\$3.24	1.25%	\$3.75	3.80%
\$1.72	-2.65%	\$2.23	-0.10%	\$2.74	0.00%	\$3.25	1.30%	\$3.76	3.85%
\$1.73	-2.60%	\$2.24	-0.05%	\$2.75	0.00%	\$3.26	1.35%	\$3.77	3.90%

* The matrix will be adjusted accordingly (.05% for every \$.01) for fuel prices above or below the listed levels.